IBM Services Assistant Solution Summary

For Information purposes only with End User Reference prices - Final prices will be those in effect when the contract is signed

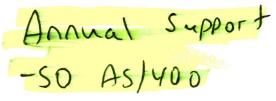
Customer Information						
Customer Name: ARROW ENTERPRISE COMPU	Signing Customer Number: 06111735					
Customer Type	COMMERCIAL CUSTOMER					
Business Partner Information						
BP Name: ARROW ENTERPRISE COMPU BP Number: 06861724						
Contract Information						
Contract Start Date	12/12/2014					
Standard Contract Term Stop Date	12/11/2015					
Non-Standard Contract Term Stop Date						
Proposal Reference Date	12/12/2014					
Charge Period Start Date	12/12/2014					

General Information			
Solution Summary ID	AY9LDN	Status	Priced
Channel Indicator	J	Created By	ARMCOOK
Pricing structure	Remarketer	Created On	09/19/2014
Description	COTHERN - MADISON - Renewal for A4CCBL - 12 Month	Last Updated By	ARMCOOK
Associated contract number		Last Updated On	09/19/2014
Fiscal Period			
Type of Discount(s) Applied			
¹ Accumulated Adjustment Invoicing Option	N		

Summary Section

Summary for 12 MONTH TERM, PREPAY, I LVL

Customer No.	Customer Name and Address	One Time Charge	Maintenance	Services	Totals
01017598	ARROW ENTERPRISE COMPUTING SO COUNTY OF MADISON SHERIFF OFF 146 W CENTER ST CANTON MS39046-3735	\$ 0.00	\$ 1,135.74	\$ 1,429.99	\$ 2,565.73
	Totals Inclusive of MES	\$ 0.00	\$ 1,135.74	\$ 1,429.99	\$ 2,565.73



Details for Maintenance Machine List - 12 MONTH TERM, PREPAY, I LVL

Charges shown below are for the first Pricing option in the Summary Section. They exclude taxes. The details include charges for the entire prepay term.

Installation Customer Number: 01017598 City, State: CANTON MS 39046-3735

Description	Туре	Model / Feature	Serial Number	Charge Start Date ⁵	Charge Stop Date ⁵	Qty	Type of Svc ²	Maint Svc ³	Code ⁴	Charges
IBM POWER 520 EXPRESS	9407	M15	00001CCC4			1	A	1	Н	\$ 1,135.74
HH 800GB LTO4 SAS TAPE DRIVE		5746				1				
Subtotal without MES									\$ 1,135.74	
Subtotal with MES									\$ 1,135.74	
Recurring Maintenance Grand Total Without MES									\$ 1,135.74	
Recurring Maintenance Grand Total With MES									\$ 1,135.74	

Details for Services - 12 MONTH TERM, PREPAY, I LVL

Charges shown below are for the first pricing option in the Summary Section. They exclude taxes. The details include charges for the entire prepay term.

Installation Customer Number: 01017598 City, State: CANTON MS 39046-3735

Description	Туре	Model/Feature	Serial Number	Services Start Date	Charge Start Date ⁵	Charge Stop Date ⁵	Qty	Product Group/Service Option	Code ⁴	Charges
SWMA FOR	IBM i									\$ 1,429.99
								SOFTWARE MAINTENANCE		
								P05		
	A							CHARGEABLE PROCESSORS		
								FULL SHIFT		
	9407	M15	00001CCC4				1			
	Recurring Services Subtotal							\$ 1,429.99		
One Time Charge Subtotal								\$ 0.00		
Recurring Service Grand Total							\$ 1,429.99			
One Time Charge Grand Total							\$ 0.00			

Legends

¹ Change adjustments related to inventory and Service changes will be accumulated and invoiced with your next standard invoicing cycle (may be sooner for annual or semiannual payment plans)

- A) On-Site Repair/Exchange Services, Monday through Friday (excluding holidays). 8am to 5pm, next business day
- B) On-Site Repair/Exchange Services, 7 days a week, 24hrs/day.
- C) On-Site Repair/Exchange Services, Monday through Friday (excluding holidays), 8am to 5pm, 4 hour response objective
- This type of repair Service includes a response objective and is not a guarantee
- D) On-Site Repair/Exchange Services, 7 days a week, 24hrs/day 2 hour response objective
- This type of repair Service includes a response objective and is not a guarantee
- X) EasyServe (Remote delivered services)

³ MAINTENANCE SERVICES:

- 1) Maintenance of IBM Machines
- 2) Maintenance of Non-IBM Machines
- 3) Warranty Service Upgrade
- 13) Maintenance of non-IBM Machines during the Manufacturer's Warranty Period
- 16) IBM Maintenance Services First Line Maintenance for Wincor Nixdorf ATMs
- 18) Post Installation Coverage (PIC) Service Upgrade for selected Non-IBM Machines

4 CODES:

- A (C) indicates a Machine that will have usage charges billed separately.
- An (E) indicates a Machine that has been announced as withdrawn from generally available Maintenance Service.
- An (F) indicates an assumptive Product included in the total Charge Period Price that has a manually inserted serial number and configuration provided by the customer.
- An (H) identifies a Machine on an existing ServiceElite/ServiceSuite/ServiceElect CHIS contract with duplicate
- A (K) indicates assumptive Products included in the total Charge Period Price that are based on the customer provided
- An (M) indicates a Miscellaneous Equipment Specification (MES) on order is not installed and applicable pricing is not included.
- An (N) indicates that the Product is a non-GSA Schedule item.
- An (O) indicates a one time charge.
- A (P) indicates a Machine or Service with coverage on a non-CHIS contract.
- An (R) indicates the usage charge rate (feet, hours, or impressions) for a Machine under a usage plan.
- An (S) indicates a manual order installation date change.
- A (U) indicates Usage Charges which are measured in either feet, hours or impressions.
- A (W) indicates a Machine under warranty.
- An (X) indicates On-Order Products which are shown for planning purposes only.
- An (Y) indicates On-Order MES Products which are shown for planning purposes only. Those charges are included in the related Machine.

⁵ Charges Start/Stop dates shown are those that differ from the Contract period Start/End Dates